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# STATE OF RHODE ISLAND

### IN GENERAL ASSEMBLY

#### **JANUARY SESSION, A.D. 2018**

### AN ACT

# RELATING TO BUSINESSES AND PROFESSIONS - PRESCRIPTION DRUG SALES - REPRESENTATIVE DISCLOSURE ACT

Introduced By: Senators Miller, Goldin, Calkin, Satchell, and Raptakis

Date Introduced: March 01, 2018

Referred To: Senate Health & Human Services

It is enacted by the General Assembly as follows:

1 SECTION 1. Legislative findings and declaration of purpose. The general assembly 2 hereby finds and declares that: 3 (1) Containing health care costs requires containing prescription drug costs. The costs of prescription drugs have been increasing dramatically. In order to contain prescription 4 5 drug costs, it is essential to understand the drivers of those costs, including increases in 6 prescriptions and changes in prescription patterns from low-cost to high-cost drugs. 7 (2) Drug companies employ pharmaceutical sales representatives to increase sales by 8 persuading providers of health care to prescribe certain drugs. Sales representatives may provide education to the provider of health care, but often also include inducements in the 9

- 11 (3) Drug sales representatives often have access to physician prescription tracking data.
- 13 (4) The state has an interest in requiring disclosures and regulating the practice of 14 drug sales representatives.
- SECTION 2. Title 5 of the General Laws entitled "BUSINESSES AND PROFESSIONS"

  is hereby amended by adding thereto the following chapter:

17 <u>CHAPTER 19.3</u>

form of gifts and drug samples.

18 THE PRESCRIPTION DRUG SALES REPRESENTATIVE DISCLOSURE ACT

1	<u>5-19.3-1. Short title.</u>
2	This chapter shall be known and may be cited as the "The Prescription Drug Sales
3	Representative Disclosure Act."
4	<u>5-19.3-2. Definitions.</u>
5	As used in this chapter, the following words and terms shall have the following meaning:
6	(1) "Department" means the department of business regulation.
7	(2) "Director" means the director of the department of business regulation or their
8	designee.
9	(3) "Manufacturer" means a pharmaceutical, biological product, or medical device
10	manufacturer or any other person who is engaged in the production, preparation, propagation,
11	compounding, processing, marketing, packaging, repacking, distributing, or labeling of
12	prescribed products. The term does not include a wholesale distributor of biological products, a
13	retailer, or a pharmacist. The term also does not include a manufacturer whose only prescribed
14	products are classified as Class I by the U.S. Food and Drug Administration, are exempt from
15	pre-market notification under § 510(k) (21 U.S.C. 360 § 510 (k)) of the Federal Food, Drug and
16	Cosmetic Act, and are sold over the counter without a prescription.
17	(4) "Medical facility" means any freestanding emergency-care facility, health care
18	facility, physician or podiatry ambulatory-surgery center, or other similar entity licensed by the
19	state.
20	(5) "Pharmaceutical sales representative" means a person who markets prescription drugs
21	to providers of health care licensed, certified or registered in this state, pharmacies or employees
22	thereof, operators or employees of medical facilities or persons licensed or certified by the state.
23	(6) "Prescription drug" means a drug as defined in 21 U.S.C. § 321.
24	(7) "Provider of health care" means any person licensed in this state to administer or
25	prescribe a prescription drug.
26	5-19.3-3. Pharmaceutical manufacturer and sales representative registration,
27	disclosure, and transparency report.
28	(a) A manufacturer of a prescription drug shall provide to the department a list of each
29	pharmaceutical sales representative who markets prescription drugs on behalf of the manufacturer
30	to providers of health care in this state, pharmacies or employees thereof, or operators or
31	employees of medical facilities or persons licensed in this state.
32	(1) The manufacturer shall inform the department by any means acceptable to the
33	department of a change in the manufacturer's list within thirty (30) days of the change. Failure to
34	timely inform the department of a change may result in a penalty to be determined by the

2	(2) The manufacturer shall refile or update the list annually.
3	(b) The department shall provide electronic access to the most recent list provided by
4	each manufacturer pursuant to subsection (a) of this section to each provider of health care
5	licensed, certified or registered in this state, operator of a pharmacy, and operator of a medical
6	facility, or person licensed or certified under the provisions of title 5 for the purposes of ensuring
7	compliance with the requirements of subsection (c) of this section. The department shall also
8	provide electronic access to the information to the department of health and public access via the
9	department's website. This subsection must not be construed to impose any duty on a provider of
10	health care, operator of a pharmacy, or operator of a medical facility or person licensed or
11	certified under the provisions of title 5 to ensure such compliance.
12	(c) A person who is not included on a current list submitted pursuant to subsection (a) of
13	this section shall not market prescription drugs on behalf of a manufacturer to any provider of
14	health care licensed, certified or registered in this state, pharmacy or employee thereof, operator
15	or employee of a medical facility or person licensed or certified under the provisions of title 5.
16	(d) On or before March 1 of each year, each person who was included on a list of
17	pharmaceutical sales representatives submitted pursuant to subsection (a) of this section at any
18	time during the immediately preceding calendar year shall submit to the department a report,
19	which must include, for the immediately preceding calendar year:
20	(1) A list of providers of health care, pharmacies and employees thereof, and operators
21	and employees of medical facilities and persons licensed or certified under the provisions of title
22	5 to whom the pharmaceutical sales representative provided:
23	(i) Any type of compensation, gift, or thing of value, with a value that exceeds ten dollars
24	(\$10.00); or
25	(ii) Total compensation, gift, or thing of value, with a value that exceeds one hundred
26	dollars (\$100) in aggregate; and
27	(2) The name and manufacturer of each prescription drug for which the pharmaceutical
28	sales representative provided a free sample to a provider of health care licensed, certified or
29	registered in this state, pharmacy or employee thereof, or operator or employee of a medical
30	facility or person licensed or certified under the provisions of title 5.
31	(e) The department shall analyze annually the information submitted pursuant to
32	subsection (d) of this section and compile a report on the activities of pharmaceutical sales
33	representatives in this state. On or before June 1 of each year, the department shall:
34	(i) Post the report on the website maintained by the department; and

department.

1	(ii) Submit the report to the governor, the director of the department of health, the
2	commissioner of the office of health insurance, the speaker of the house and the senate president.
3	5-19.3-4. Fees and penalties.
4	(a) A fee in the amount of fifty-five dollars (\$55.00) annually shall be charged by the
5	director from each manufacturer, per each pharmaceutical sales representative listed by the
6	manufacturer. All revenue collected pursuant to this chapter shall be deposited as restricted
7	receipts available to the department as described in § 42-14-9.
8	(b) The attorney general may bring an action in the civil division of the superior court,
9	Providence County for injunctive relief, costs, and attorneys' fees, and to impose, on a
10	manufacturer that fails to provide the information required by this chapter, a civil penalty of no
11	more than ten thousand dollars (\$10,000) per violation. Each unlawful failure to provide
12	information shall constitute a separate violation. In any action brought pursuant to this section,
13	the attorney general shall have the same authority to investigate and to obtain remedies as if the
14	action were brought under the deceptive trade practices act, chapter 13.1 of title 6.
15	SECTION 3. This act shall take effect on January 1, 2019.
	====== LC004814

## **EXPLANATION**

## BY THE LEGISLATIVE COUNCIL

OF

# AN ACT

# RELATING TO BUSINESSES AND PROFESSIONS - PRESCRIPTION DRUG SALES - REPRESENTATIVE DISCLOSURE ACT

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This act would require prescription drug manufacturers to file a detailed, updated list of
each pharmaceutical sales representative and to pay an annual fee for each name listed with the
department of business regulation. Failure to comply would result in civil penalties.

This act would take effect on January 1, 2019.

LC004814