# 2018 -- H 8234



# STATE OF RHODE ISLAND

#### IN GENERAL ASSEMBLY

### **JANUARY SESSION, A.D. 2018**

### AN ACT

### RELATING TO INSURANCE -- TRAVEL INSURANCE ACT

Introduced By: Representatives Kennedy, O'Grady, Ucci, and O'Brien

Date Introduced: May 24, 2018

Referred To: House Corporations

It is enacted by the General Assembly as follows:

| 1  | SECTION 1. Chapter 27-79 of the General Laws entitled "Limited Lines Travel                     |
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| 2  | Insurance Act" is hereby repealed in its entirety.  |
| 3  | CHAPTER 27-79   |
| 4  | Limited Lines Travel Insurance Act  |
| 5  | <del>27-79-1. Short title.</del>  |
| 6  | This act shall be known and may be cited as the "Limited Lines Travel Insurance Model           |
| 7  | Act."   |
| 8  | 27-79-2. Definitions.   |
| 9  | As used in this chapter, the following terms shall mean:  |
| 10 | (1) "Limited lines travel insurance producer" means a licensed insurance producer               |
| 11 | designated by an insurer as the travel insurance supervising producer as set forth in § 27-79-6 |
| 12 | <del>below.</del>   |
| 13 | (2) "Offer and disseminate" means providing general information, including a description        |
| 14 | of the coverage and price, as well as processing the application, collecting premiums, and      |
| 15 | performing other non-licensable activities permitted by the state.                              |
| 16 | (3) "Travel insurance" means insurance coverage for personal risks incident to planned          |
| 17 | travel, including but not limited to:   |
| 18 | (i) Interruption or cancellation of trip or event;  |
| 19 | (ii) Loss of baggage or personal effects:   |

| •  | (iii) Buildings to decommodations of femal venteres, or  |
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| 2  | (iv) Sickness, accident, disability or death occurring during travel.                                  |
| 3  | Travel insurance does not include major medical plans, which provide comprehensive                     |
| 4  | medical protection for travelers with trips lasting six (6) months or longer, including for example,   |
| 5  | those working overseas as an ex-patriot or military personnel being deployed.                          |
| 6  | (4) "Travel retailer" means a business entity that makes, arranges or offers travel services           |
| 7  | and may offer and disseminate travel insurance as a service to its customers on behalf of and          |
| 8  | under the direction of a limited lines travel insurance producer.                                      |
| 9  | 27-79-3. Requirements.   |
| 10 | (a) A travel retailer may offer and disseminate travel insurance only if the limited lines             |
| 11 | travel insurance producer complies with the following:   |
| 12 | (1) The limited lines travel insurance producer or travel retailer provides to purchasers of           |
| 13 | travel insurance:  |
| 14 | (i) A description of the material terms or the actual material terms of the insurance                  |
| 15 | <del>coverage;</del>   |
| 16 | (ii) A description of the process for filing a claim;  |
| 17 | (iii) A description of the review or cancellation process for the travel insurance policy;             |
| 18 | and and  |
| 19 | (iv) The identity and contact information of the insurer and limited lines travel insurance            |
| 20 | <del>producer.</del>   |
| 21 | (2) At the time of licensure, the limited lines travel insurance producer shall establish and          |
| 22 | maintain a register of each travel retailer that offers travel insurance on the limited lines travel   |
| 23 | insurance producer's behalf. The register shall be maintained and updated by the limited lines         |
| 24 | travel insurance producer and shall include the name, address, and contact information of the          |
| 25 | travel retailer and an officer or person who directs or controls the travel retailer's operations, and |
| 26 | the travel retailer's federal employment identification number. The limited lines travel insurance     |
| 27 | producer shall submit such register to the state insurance department upon reasonable request.         |
| 28 | The limited lines travel insurance producer shall also certify that the travel retailer registered     |
| 29 | complies with applicable federal law.  |
| 30 | (3) The limited lines travel insurance producer is responsible for compliance with the                 |
| 31 | travel insurance laws, rules and regulations of the state.   |
| 32 | (4) The limited lines travel insurance producer has paid all applicable insurance producer             |
| 33 | licensing fees.  |
| 34 | (5) The limited lines travel insurance producer requires each employee of the travel                   |

| 1  | retailer whose duties include offering and disseminating travel insurance to receive a program of    |
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| 2  | instruction or training, which may be subject to review by the commissioner. The training            |
| 3  | material shall, at a minimum, contain instructions on the types of insurance offered, ethical sales  |
| 4  | practices, and required disclosures to prospective customers.  |
| 5  | (b) Any travel retailer offering or disseminating travel insurance shall make available to           |
| 6  | prospective purchasers brochures or other written materials that:                                    |
| 7  | (1) Provide the identity and contact information of the insurer and the limited lines travel         |
| 8  | insurance producer;  |
| 9  | (2) Explain that the purchase of travel insurance is not required in order to purchase any           |
| 10 | other product or service from the travel retailer; and   |
| 11 | (3) Explain that an unlicensed travel retailer is permitted to provide general information           |
| 12 | about the insurance offered by the travel insurance producer or insurer, including a description of  |
| 13 | the coverage and price, but is not qualified or authorized to answer technical questions about the   |
| 14 | terms and conditions of the insurance offered by the travel retailer or to evaluate the adequacy of  |
| 15 | the customer's existing insurance coverage.  |
| 16 | (c) A travel retailer who is not licensed as an insurance producer may not:                          |
| 17 | (1) Evaluate or interpret the technical terms, benefits, and conditions of the offered travel        |
| 18 | insurance coverage;  |
| 19 | (2) Evaluate or provide advice concerning a prospective purchaser's existing insurance               |
| 20 | <del>coverage; or</del>  |
| 21 | (3) Hold himself/herself or itself out as a licensed insurer, licensed producer, or insurance        |
| 22 | <del>expert.</del>   |
| 23 | 27-79-4. Compensation.   |
| 24 | A travel retailer whose insurance-related activities, and those of its employees, are                |
| 25 | limited to offering and disseminating travel insurance on behalf of and under the direction of a     |
| 26 | limited lines travel insurance producer meeting the conditions stated in this chapter, is authorized |
| 27 | to do so and receive related compensation.   |
| 28 | <del>27-79-5. Policy.</del>  |
| 29 | Travel insurance may be provided under an individual policy or under a group or master               |
| 30 | <del>policy.</del>   |
| 31 | 27-79-6. Responsibility.   |
| 32 | As the insurer designee, the limited lines travel insurance producer is responsible for the          |
| 33 | acts of the travel retailer and shall use reasonable means to ensure compliance by the travel        |
| 34 | retailer with this chapter.  |

| 1  | 2. 15 William Comena  |
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| 2  | The limited lines travel insurance producer and any travel retailer offering and                    |
| 3  | disseminating travel insurance under the limited lines travel insurance producer license shall be   |
| 4  | subject to the penalties for violations of this chapter pursuant to § 42-14-16.                     |
| 5  | SECTION 2. Title 27 of the General Laws entitled "INSURANCE" is hereby amended                      |
| 6  | by adding thereto the following chapter:  |
| 7  | CHAPTER 79.1  |
| 8  | TRAVEL INSURANCE ACT  |
| 9  | 27-79.1-1. Short title.   |
| 10 | This chapter shall be known and may be cited as the "Travel Insurance Act."                         |
| 11 | 27-79.1-2. Scope and purposes.  |
| 12 | (a) The purpose of this chapter is to promote the public welfare by creating a                      |
| 13 | comprehensive legal framework within which travel insurance may be sold in this state.              |
| 14 | (b) The requirements of this chapter shall apply to travel insurance policies and                   |
| 15 | certificates which are delivered or issued for delivery in this state. It shall not apply to        |
| 16 | cancellation fee waivers and travel assistance services, except as expressly provided herein.       |
| 17 | (c) All other applicable provisions of the state's insurance laws shall continue to apply to        |
| 18 | travel insurance; provided, that, the specific provisions of this chapter shall supersede any other |
| 19 | provisions of the general or public laws that would otherwise be applicable to travel insurance.    |
| 20 | <b>27-79.1-3. Definitions.</b>  |
| 21 | As used in this chapter, the following terms shall have the following meanings:                     |
| 22 | (1) "Aggregator site" means a website that provides access to information regarding                 |
| 23 | insurance products from more than one insurer, including product and insurer information, for use   |
| 24 | in comparison shopping.   |
| 25 | (2) "Blanket travel insurance" means a policy of travel insurance issued to any eligible            |
| 26 | group providing coverage for specific classes of persons defined in the policy, with coverage       |
| 27 | provided to all members of the eligible group without a separate charge to individual members of    |
| 28 | the eligible group.   |
| 29 | (3) "Cancellation fee waiver" means a contractual agreement between a supplier of travel            |
| 30 | services and its customer to waive some or all of the non-refundable cancellation fee provisions    |
| 31 | of the supplier's underlying travel contract, with or without regard to the reason for the          |
| 32 | cancellation or form of reimbursement. A cancellation fee waiver is not insurance.                  |
| 33 | (4) "Eligible group," for the purposes of travel insurance, means two (2) or more persons           |
| 34 | who are engaged in a common enterprise or have an economic educational or social affinity or        |

| 1  | relationship, including, but not limited to, any of the following:                                    |
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| 2  | (i) Any entity engaged in the business of providing travel or travel services, including,             |
| 3  | but not limited to, tour operators, lodging providers, vacation property owners, hotels and resorts,  |
| 4  | travel clubs, travel agencies, property managers, cultural exchange programs, and common              |
| 5  | carriers or the operator, owner, or lessor of a means of transportation of passengers, including, but |
| 6  | not limited to, airlines, cruise lines, railroads, steamship companies, and public bus carriers,      |
| 7  | wherein, with regard to any particular travel or type of travel or travelers, all members or          |
| 8  | customers of the group must have a common exposure to risk attendant to the travel;                   |
| 9  | (ii) Any college, school, or other institution of learning covering students, teachers or             |
| 10 | employees or volunteers:  |
| 11 | (iii) Any employer covering any group of employees, volunteers, contractors, board of                 |
| 12 | directors, dependents or guests;  |
| 13 | (iv) Any sports team, camp, or sponsor thereof covering participants, members, campers,               |
| 14 | employees, officials, supervisors, or volunteers;   |
| 15 | (v) Any religious, charitable, recreational, educational, or civic organization or branch             |
| 16 | thereof covering any group of members, participants, or volunteers;                                   |
| 17 | (vi) Any financial institution or financial institution vendor, or parent holding company,            |
| 18 | trustee, or agent of, or designated by, one or more financial institutions or financial institution   |
| 19 | vendors, including accountholders, credit card holders, debtors, guarantors, or purchasers;           |
| 20 | (vii) Any incorporated or unincorporated association, including labor unions, having a                |
| 21 | common interest, constitution and bylaws, and organized and maintained in good faith for              |
| 22 | purposes other than obtaining insurance for members or participants of such association covering      |
| 23 | its members;  |
| 24 | (viii) Any trust or the trustees of a fund established, created or maintained for the benefit         |
| 25 | of and covering members, employees or customers, subject to the insurance commissioner                |
| 26 | (commissioner), as defined in §27-2.7-1, permitting the use of a trust and the state's premium tax    |
| 27 | provisions in § 27-79.1-6 of one or more associations meeting the requirements of subsection          |
| 28 | (4)(vii) of this section;   |
| 29 | (ix) Any entertainment production company covering any group of participants,                         |
| 30 | volunteers, audience members, contestants, or workers;  |
| 31 | (x) Any volunteer fire department, ambulance, rescue, police, court or any first aid, civil           |
| 32 | defense or other such volunteer group;  |
| 33 | (xi) Preschools, daycare institutions for children or adults, and senior citizen clubs;               |
| 34 | (xii) Any automobile or truck rental or leasing company covering a group of individuals               |

| 1  | who may become renters, lessees, or passengers defined by their travel status on the rented or      |
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| 2  | leased vehicles. The common carrier, the operator, owner, or lessor of a means of transportation,   |
| 3  | or the automobile or truck rental or leasing company, is the policyholder under a policy to which   |
| 4  | this section applies; or  |
| 5  | (xiii) Any other group where the commissioner has determined that the members are                   |
| 6  | engaged in a common enterprise, or have an economic, educational, or social affinity or             |
| 7  | relationship, and that issuance of the policy would not be contrary to the public interest.         |
| 8  | (5) "Fulfillment materials" means documentation sent to the purchaser of a travel                   |
| 9  | protection plan confirming the purchase and providing the travel protection plan's coverage and     |
| 10 | assistance details.   |
| 11 | (6) "Group travel insurance" means travel insurance issued to any eligible group.                   |
| 12 | (7) "Limited lines travel insurance producer" means a licensed insurance producer                   |
| 13 | designated by an insurer as the travel insurance supervising producer:                              |
| 14 | (i) Licensed managing general agent or third-party administrator;                                   |
| 15 | (ii) Licensed insurance producer, including a limited lines producer; or                            |
| 16 | (iii) Travel administrator.   |
| 17 | (8) "Offer and disseminate" means providing general information, including a description            |
| 18 | of the coverage and price, as well as processing the application, and collecting premiums, and      |
| 19 | performing other non-licensable activities permitted by the state.                                  |
| 20 | (9) "Travel administrator" means a person who directly or indirectly underwrites, collects          |
| 21 | charges, collateral or premiums from, or adjusts or settles claims on residents of this state, in   |
| 22 | connection with travel insurance, except that a person shall not be considered a travel             |
| 23 | administrator if that person's only actions that would otherwise cause it to be considered a travel |
| 24 | administrator are among the following:  |
| 25 | (i) A person working for a travel administrator to the extent that the person's activities are      |
| 26 | subject to the supervision and control of the travel administrator;                                 |
| 27 | (ii) An insurance producer selling insurance or engaged in administrative and claims                |
| 28 | related activities within the scope of the producer's license;                                      |
| 29 | (iii) A travel retailer offering and disseminating travel insurance, and registered under the       |
| 30 | license of a limited lines travel insurance producer in accordance with this chapter;               |
| 31 | (iv) An individual adjusting or settling claims in the normal course of that individual's           |
| 32 | practice or employment as an attorney at law and who does not collect charges or premiums in        |
| 33 | connection with insurance coverage; or  |
| 34 | (v) A business entity that is affiliated with a licensed insurer while acting as a travel           |

| 2  | (10) "Travel assistance services" means non-insurance services for which the consumer is             |
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| 3  | not indemnified based on a fortuitous event, and where providing the service does not result in      |
| 4  | transfer or shifting of risk that would constitute the business of insurance. Travel assistance      |
| 5  | services include, but are not limited to: security advisories; destination information; vaccination  |
| 6  | and immunization information services; travel reservation services; entertainment; activity and      |
| 7  | event planning; translation assistance; emergency messaging; international legal and medical         |
| 8  | referrals; medical case monitoring; coordination of transportation arrangements; emergency cash      |
| 9  | transfer assistance; medical prescription replacement assistance; passport and travel document       |
| 10 | replacement assistance; lost luggage assistance; concierge services; and any other service that is   |
| 11 | furnished in connection with planned travel. Travel assistance services are not insurance and not    |
| 12 | related to insurance.  |
| 13 | (11) "Travel insurance" means insurance coverage for personal risks incident to planned              |
| 14 | travel, including:   |
| 15 | (i) Interruption or cancellation of trip or event;   |
| 16 | (ii) Loss of baggage or personal effects;  |
| 17 | (iii) Damages to accommodations or rental vehicles;  |
| 18 | (iv) Sickness, accident, disability or death occurring during travel.;                               |
| 19 | (v) Emergency evacuation;  |
| 20 | (vi) Repatriation of remains; or   |
| 21 | (vii) Any other contractual obligations to indemnify or pay a specified amount to the                |
| 22 | traveler upon determinable contingencies related to travel as approved by the commissioner.          |
| 23 | Travel insurance does not include major medical plans, that provide comprehensive                    |
| 24 | medical protection for travelers with trips lasting longer than six (6) months or longer, including, |
| 25 | for example, those working or residing overseas as an expatriate, or military personnel being        |
| 26 | deployed or any other product that requires a specific insurance producer license.                   |
| 27 | (12) "Travel protection plans" means plans that provide one or more of the following:                |
| 28 | (i) Travel insurance,  |
| 29 | (ii) Travel assistance services, and   |
| 30 | (iii) Cancellation fee waivers.  |
| 31 | (13) "Travel retailer" means a business entity that makes, arranges, or offers planned               |
| 32 | travel services, and may offer and disseminate travel insurance as a service to its customers on     |
| 33 | behalf of, and under the direction of, a limited lines travel insurance producer.                    |
| 34 | 27-79.1-4. Licensing and registration requirements.  |

administrator for the direct and assumed insurance business of an affiliated insurer.

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| 1  | (a) The commissioner may issue to an individual or business entity that has filed with the             |
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| 2  | commissioner an application for a limited lines travel insurance producer license in a form and        |
| 3  | manner prescribed by the commissioner, a limited lines travel insurance producer license, which        |
| 4  | authorizes the limited lines travel insurance producer to sell, solicit, or negotiate travel insurance |
| 5  | through a licensed insurer. No person may act as a limited lines travel insurance producer or          |
| 6  | travel insurance retailer unless properly licensed or registered.                                      |
| 7  | (b) A travel retailer may offer and disseminate travel insurance only if the under a limited           |
| 8  | lines travel insurance producer business entity license only, and if the following conditions are      |
| 9  | met and comply with the following:   |
| 10 | (1) The limited lines travel insurance producer or travel retailer provides to purchasers of           |
| 11 | travel insurance:  |
| 12 | (i) A description of the material terms or the actual material terms of the insurance                  |
| 13 | coverage;  |
| 14 | (ii) A description of the process for filing a claim;  |
| 15 | (iii) A description of the review or cancellation process for the travel insurance policy;             |
| 16 | <u>and</u>   |
| 17 | (iv) The identity and contact information of the insurer and limited lines travel insurance            |
| 18 | producer.  |
| 19 | (2) At the time of licensure, the limited lines travel insurance producer shall establish and          |
| 20 | maintain a register, on a form prescribed by the commissioner of each travel retailer, that offers     |
| 21 | travel insurance on the limited lines travel insurance producer's behalf. The register shall be        |
| 22 | maintained and updated by the limited lines travel insurance producer, and shall include the           |
| 23 | name, address, and contact information of the travel retailer, and an officer or person who directs    |
| 24 | or controls the travel retailer's operations, and the travel retailer's federal tax employment         |
| 25 | identification number. The limited lines travel insurance producer shall submit the register to the    |
| 26 | commissioner upon reasonable request. The limited lines travel insurance producer shall also           |
| 27 | certify that the travel retailer registered complies with 18 U.S.C. § 1033, and any other applicable   |
| 28 | federal law. The grounds for the suspension, revocation, and the penalties applicable to resident      |
| 29 | insurance producers shall be applicable to the limited lines travel insurance producers and travel     |
| 30 | <u>retailers.</u>  |
| 31 | (3) The limited lines travel insurance producer must designate one of its employees who                |
| 32 | is a licensed individual producer as the person (a "designated responsible producer" or "DRP")         |
| 33 | responsible for the compliance with the travel insurance laws and regulations applicable to the        |
| 34 | limited lines travel insurance producer and its registrants, and any other rules and regulations of    |

| 2  | (4) The DRP, president, secretary, treasurer, and any other officer or person who directs            |
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| 3  | or controls the limited lines travel insurance producer's insurance operations shall comply with     |
| 4  | the fingerprinting requirements applicable to insurance producers in the resident state of the       |
| 5  | limited lines travel insurance producer.   |
| 6  | (5) The limited lines travel insurance producer must have paid all applicable insurance              |
| 7  | producer licensing fees as set forth in applicable state law.  |
| 8  | (6) The limited lines travel insurance producer must require each employee and                       |
| 9  | authorized representative of the travel retailer whose duties include offering and disseminating     |
| 10 | travel insurance, to receive a program of instruction or training, which is or may be subject to the |
| 11 | discretion of the commissioner for review and approval by the commissioner. The training             |
| 12 | material shall, at a minimum, contain adequate instructions on the types of insurance offered,       |
| 13 | ethical sales practices, and required disclosures to prospective customers.                          |
| 14 | (c) Any travel retailer offering or disseminating travel insurance shall make available to           |
| 15 | prospective purchasers brochures or other written materials that have been approved by the travel    |
| 16 | insurer. Such materials shall include information which, at a minimum:                               |
| 17 | (1) Provides the identity and contact information of the insurer and the limited lines travel        |
| 18 | insurance producer;  |
| 19 | (2) Explains that the purchase of travel insurance is not required in order to purchase any          |
| 20 | other product or service from the travel retailer; and   |
| 21 | (3) Explains that an unlicensed travel retailer is permitted to provide only general                 |
| 22 | information about the insurance offered by the travel insurance producer or insurer, including a     |
| 23 | description of the coverage and price, but is not qualified or authorized to answer technical        |
| 24 | questions about the terms and conditions of the insurance offered by the travel retailer or to       |
| 25 | evaluate the adequacy of the customer's existing insurance coverage.                                 |
| 26 | (d) A travel retailer employee or authorized representative, who is not licensed as an               |
| 27 | insurance producer may not:  |
| 28 | (1) Evaluate or interpret the technical terms, benefits, and conditions of the offered travel        |
| 29 | insurance coverage;  |
| 30 | (2) Evaluate or provide advice concerning a prospective purchaser's existing insurance               |
| 31 | coverage; or   |
| 32 | (3) Hold themselves out as a licensed insurer, licensed producer, or insurance expert.               |
| 33 | (e) Notwithstanding any other provision of the general or public laws, or regulation, a              |
| 34 | travel retailer whose insurance-related activities, and those of its employees and authorized        |

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the state.

| 1  | representatives, are nimited to offering and disseminating traver insurance on senan of and under      |
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| 2  | the direction of a limited lines travel insurance producer meeting the conditions stated in this       |
| 3  | chapter, is authorized to receive related compensation, upon registration by the limited lines         |
| 4  | travel insurance producer.   |
| 5  | (f) As the insurer designee, the limited lines travel insurance producer is responsible for            |
| 6  | the acts of the travel retailer, and shall use reasonable means to ensure compliance by the travel     |
| 7  | retailer with this chapter.  |
| 8  | 27 79.1-5. Compensation.   |
| 9  | A travel retailer whose insurance related activities, and those of its employees, are limited          |
| 10 | to offering and disseminating travel insurance on behalf of and under the direction of a limited       |
| 11 | lines travel insurance producer meeting the conditions stated in this chapter, is authorized to do so  |
| 12 | and receive related compensation.  |
| 13 | 27-79.1-6. Premium tax.  |
| 14 | (a) A travel insurer shall pay a gross premiums tax, as provided in § 44-17-2 on travel                |
| 15 | insurance premiums paid by any of the following:   |
| 16 | (1) An individual primary policyholder who is a resident of this state;                                |
| 17 | (2) A primary certificate holder who is a resident of this state who elects coverage under             |
| 18 | a group travel insurance policy; or  |
| 19 | (3) A blanket travel insurance policyholder that is resident in, or has its principal place of         |
| 20 | business or the principal place of an affiliate or subsidiary that has purchased blanket travel        |
| 21 | insurance in this state for eligible blanket group members, subject to any apportionment rules         |
| 22 | which apply to the insurer across multiple taxing jurisdictions, or that permits the insurer to        |
| 23 | allocate premiums on an apportioned basis in a reasonable and equitable manner in those                |
| 24 | jurisdictions.   |
| 25 | (b) A travel insurer shall:  |
| 26 | (1) Document the state of residence or principal place of business of the policyholder or              |
| 27 | certificate holder, as required in this chapter; and   |
| 28 | (2) Report as premium only the amount allocable to travel insurance, and not any                       |
| 29 | amounts received for travel assistance services or cancellation fee waivers.                           |
| 30 | 27-79.1-7. Travel protection plans.  |
| 31 | (a) Travel protection plans may be offered for one price for the combined features that                |
| 32 | the travel protection plan offers in this state if:  |
| 33 | (1) The travel protection plan clearly discloses to the consumer at, or prior to the time of           |
| 34 | purchase, that it includes travel insurance, travel assistance services, and cancellation fee waivers. |

| 1  | as applicable, and provides information and an opportunity at, or prior to the time of purchase, for    |
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| 2  | the consumer to obtain additional information regarding the features and pricing of each; and           |
| 3  | (2) The fulfillment materials:  |
| 4  | (i) Describe and delineate the travel insurance, travel assistance services, and cancellation           |
| 5  | fee waivers in the travel protection plan; and  |
| 6  | (ii) Include the travel insurance disclosures and the contact information for persons                   |
| 7  | providing travel assistance services and cancellation fee waivers, as applicable.                       |
| 8  | 27-79.1-8. Sales practices.   |
| 9  | (a) All persons offering travel insurance to residents of this state are subject to the unfair          |
| 10 | trade practices provided in chapter 29 of title 27, except as otherwise provided in this section. In    |
| 11 | the event of a conflict between this chapter, and other provisions of this title regarding the sale     |
| 12 | and marketing of travel insurance and travel protection plans, the provisions of this chapter shall     |
| 13 | control.  |
| 14 | (b) Offering or selling a travel insurance policy that could never result in the payment of             |
| 15 | any claims for any insured under the policy is an unfair trade practice under chapter 29 of title 27.   |
| 16 | (c)(1) All documents provided to consumers prior to the purchase of travel insurance,                   |
| 17 | including, but not limited to, sales materials, advertising materials, and marketing materials, shall   |
| 18 | be consistent with the travel insurance policy itself, including, but not limited to, forms,            |
| 19 | endorsements, policies, rate filings, and certificates of insurance.                                    |
| 20 | (2) For travel insurance policies or certificates that contain pre-existing condition                   |
| 21 | exclusions, information and an opportunity to learn more about the pre-existing condition               |
| 22 | exclusions shall be provided any time prior to the time of purchase, and in the coverage's              |
| 23 | <u>fulfillment materials.</u>   |
| 24 | (3) The fulfillment materials and the information described in § 27-79.1-4 shall be                     |
| 25 | provided to a policyholder or certificate holder as soon as practicable following the purchase of a     |
| 26 | travel protection plan. Unless the insured has either started a covered trip or filed a claim under     |
| 27 | the travel insurance coverage, a policyholder or certificate holder may cancel a policy or              |
| 28 | certificate for a full refund of the travel protection plan price from the date of purchase of a travel |
| 29 | protection plan until at least:   |
| 30 | (i) Fifteen (15) days following the date of delivery of the travel protection plan's                    |
| 31 | fulfillment materials by postal mail; or  |
| 32 | (ii) Ten (10) days following the date of delivery of the travel protection plan's fulfillment           |
| 33 | materials by means other than postal mail. For the purposes of this section, "delivery" means           |
| 34 | handing fulfillment materials to the policyholder or certificate holder, or sending fulfillment         |

| 1  | materials by postal or electronic mail to the policyholder or certificate holder.                       |
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| 2  | (4) The company shall disclose in the policy fulfillment and documentation whether the                  |
| 3  | travel insurance is primary or secondary to other applicable coverage.                                  |
| 4  | (5) When travel insurance is marketed directly to a consumer through an insurer's website               |
| 5  | or by others through an aggregator site, it shall not be an unfair trade practice or other violation of |
| 6  | law where an accurate summary or short description of coverage is provided on the website, so           |
| 7  | long as the consumer has access to the full provisions of the policy through electronic means.          |
| 8  | (d) No person offering travel insurance or travel protection plans on an individual or                  |
| 9  | group basis may do so by using a negative option or opt out, which would require a consumer to          |
| 10 | take an affirmative action to deselect coverage such as unchecking a box on an electronic form          |
| 11 | when they purchase a trip.  |
| 12 | (e) It shall be an unfair trade practice to market blanket travel insurance coverage as free.           |
| 13 | (f) When a consumer's destination jurisdiction requires insurance coverage, it shall not be             |
| 14 | an unfair trade practice to require that a consumer choose between the following options as a           |
| 15 | condition of purchasing a trip or travel package:   |
| 16 | (1) Purchasing the coverage required by the destination jurisdiction through the travel                 |
| 17 | retailer or limited lines travel insurance producer supplying the trip or travel package; or            |
| 18 | (2) Agreeing to obtain and provide proof of coverage that meets the destination                         |
| 19 | jurisdiction's requirements prior to departure.   |
| 20 | 27-79.1-9. Travel administrators.   |
| 21 | (a) Notwithstanding any other provisions of this title, no person shall act or represent                |
| 22 | itself as a travel administrator for travel insurance in this state unless that person:                 |
| 23 | (1) Is a licensed property and casualty insurance producer in this state for activities                 |
| 24 | permitted under that producer license; or   |
| 25 | (2) Holds a valid managing general agent license in this state.   |
| 26 | (b) A travel administrator and its employees are exempt from the licensing requirements                 |
| 27 | of chapter 10 of title 27 for travel insurance it administers.  |
| 28 | (c) An insurer is responsible for the acts of a travel administrator administering travel               |
| 29 | insurance underwritten by the insurer, and is responsible for ensuring that the travel administrator    |
| 30 | maintains all books and records relevant to the insurer to be made available by the travel              |
| 31 | administrator to the commissioner upon request.   |
| 32 | 27-79.1-10. Policy.   |
| 33 | (a) Notwithstanding any other provision of this title, travel insurance shall be classified             |
| 34 | and filed for purposes of rates and forms under an inland marine line of insurance.                     |

| 1  | (b) Eligibility and underwriting standards for travel insurance may be developed and                 |
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| 2  | provided based on travel protection plans designed for individual or identified marketing or         |
| 3  | distribution channels, and the travel insurance offered as part of the travel protection plan may be |
| 4  | offered as individual travel insurance, group travel insurance, or blanket travel insurance.         |
| 5  | 27-79.1-11. Enforcement.   |
| 6  | (a) The limited lines travel insurance producer and any travel retailer offering and                 |
| 7  | disseminating travel insurance under the limited lines travel insurance producer license shall be    |
| 8  | subject to the penalties for violations of this chapter pursuant to § 42-14-16.                      |
| 9  | (b) The commissioner may conduct investigations or examinations of travel insurers,                  |
| 10 | limited lines travel insurance producers, travel retailers, and travel administrators to enforce the |
| 11 | provisions of this chapter to protect resident travel insurance consumers.                           |
| 12 | (c) The commissioner may take action, following notice and a hearing, necessary or                   |
| 13 | appropriate to enforce the provisions of this chapter, commissioner's orders, and state statutes to  |
| 14 | protect consumers of travel insurance in this state, pursuant to chapter 35 of title 42.             |
| 15 | 27-79.1-12. Regulations.   |
| 16 | The commissioner may promulgate regulations to implement the provisions of this                      |
| 17 | chapter.   |
| 18 | SECTION 3. This act shall take effect ninety (90) days after passage.                                |
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### EXPLANATION

#### BY THE LEGISLATIVE COUNCIL

OF

# $A\ N\quad A\ C\ T$

### RELATING TO INSURANCE -- TRAVEL INSURANCE ACT

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| 1 | This act would create "The Travel Insurance Act" to establish a comprehensive, uniform            |
|---|---|
| 2 | regulatory framework to clarify current law applicable to the unique aspects of travel insurance, |
| 3 | while establishing uniform regulation pertaining to travel insurance providers, and by            |
| 4 | standardizing protections and requirements, and encouraging fair and effective competition        |
| 5 | among market participants. This act would also clarify and bolster regulators' general            |
| 6 | enforcement authority over various parties within the travel insurance industry, including        |
| 7 | insurers, producers, travel retailers, and travel administrators.                                 |
|   |   |

This act would take effect ninety (90) days after passage.

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