LC00790

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STATE OF RHODE ISLAND

IN GENERAL ASSEMBLY

JANUARY SESSION, A.D. 2003

AN ACT

RELATING TO BUSINESSES AND PROFESSIONS - UNSOLICITED TELEPHONE SALES CALLS

Introduced By: Representative Gordon D. Fox

Date Introduced: February 11, 2003

Referred To: House Corporations

It is enacted by the General Assembly as follows:

1 SECTION 1. Title 5 of the General Laws entitled "Businesses and Professions" is hereby 2 amended by adding thereto the following chapter: 3 CHAPTER 61.1 UNSOLICITED TELEPHONE SALES CALLS 4 5-61.1-1. Definitions. -- As used in this chapter: (1) "Consumer" means any individual 5 who is a resident of this state and a prospective recipient of consumer goods or services; 6 7 (2) "Consumer goods or services" means any article or service that is purchased, leased, exchanged or received primarily for personal, family or household purposes, and includes, but is 8 9 not limited to, stocks, bonds, mutual funds, annuities and other financial products; (3) "Department" means the department of attorney general; 10 (4) "Doing business in this state" means conducting telephonic sales calls: (i) from a 11 12 location in this state; or (ii) from a location outside of this state to consumers residing in this 13 state, or by any person or entity required to register pursuant to section 5-61-3; 14 (5) "Marketing or sales solicitation" means the initiation of a telephone call or message to 15 encourage the purchase or rental of, or investment in, property, goods or services, that is 16 transmitted to any consumer, but does not include a telephone call or message: (i) to any 17 consumer with that consumer's prior express written or verbal invitation or permission; (ii) by a

tax-exempt nonprofit organization; or (iii) to a consumer in response to a visit made by such

1	consumer to an establishment selling, leasing or exchanging consumer goods or services at a
2	fixed location;
3	(6) "Telephonic sales call" means a call made by a telephone solicitor to a consumer for
4	the purpose of: (i) engaging in a marketing or sales solicitation; (ii) soliciting an extension of
5	credit for consumer goods or services; or (iii) obtaining information that will or may be used for
6	marketing or sales solicitation or exchange of or extension of credit for consumer goods or
7	services;
8	(7) "Telephone solicitor" means any individual, association, corporation, partnership,
9	limited partnership, limited liability company or other business entity, or a subsidiary or affiliate
10	thereof, doing business in this state that makes or causes to be made a telephonic sales call;
11	(8) "Unsolicited telephonic sales call" means any telephonic sales call other than a call
12	made: (i) in response to an express written or verbal request of the consumer called; (ii) primarily
13	in connection with an existing debt or contract, payment or performance of which has not been
14	completed at the time of the call; or (iii) to an existing customer, unless such customer has stated
15	to the telephone solicitor that such customer no longer wishes to receive the telephonic sales calls
16	of such telephone solicitor; and
17	(9) "Caller identification service or device" means any telephone service or device that
18	permits a consumer to see the telephone number of incoming calls.
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2	sell such publication or compilation to telephone solicitors for marketing or sales solicitation						
3	purposes, shall exclude from any such publication or compilation, and from the database used to						
4	prepare such publication or compilation, the name, address and telephone number or numbers of						
5	any consumer if the consumer's name and telephone number or numbers appear in the then						
6	current quarterly "no sales solicitation calls" listing made available by the department under						
7	section 5-61.1-2.						
8	(b) This section does not apply to any telephone company or its affiliates for the sole						
9	purpose of compiling, publishing or distributing telephone directories or causing the compilation,						
10	publication or distribution of telephone directories or providing directory assistance for the sole						
11	purpose of compiling, publishing or distributing telephone directories for such telephone						
12	company pursuant to an agreement or other arrangement with such telephone company.						
13	5-61.1-4. Prohibitions Penalties (a) No telephone solicitor shall make or cause to						
14	be made any unsolicited telephonic sales calls to any consumer if the consumer's name and						
15	telephone number or numbers appear on the then current "no sales solicitation calls" listing made						
16	available by the department.						
17	(b) Any violation of the provisions of subsection (a) shall be deemed an unfair or						
18	deceptive trade practice under chapter 613.1 of the general laws and shall be subject to the						
19	penalties therein and/or a fine not to exceed five hundred dollars (\$500) for a first violation, or						
20	not to exceed one thousand dollars (\$1,000) for a second or subsequent violation, except that no						
21	liability shall be incurred under this section if:						
22	(1) such telephone solicitor established and implemented written procedures and trained						
23	its employees to follow such procedures to comply with subsection (a) of this section; and						
24	(2) such telephone solicitor deleted from its call list any listing of a consumer on the then						
25	current quarterly "no sales solicitation calls" listing; and						
26	(3) such call was made inadvertently.						
27	(c) No telephone solicitor shall intentionally cause to be installed or shall intentionally						
28	use any blocking device or service to circumvent a consumer's use of a caller identification						
29	service or device, or use any phone number that will not receive an incoming call.						
30	(d) The provisions in subsections (a) and (b) of this section shall not apply to any of the						
31	following:						
32	(1) telephone calls made in response to the express request of, or an advertisement by, the						
33	person called;						
34	(2) telephone calls made in connection with the collection of a debt or the offer by a						

and republishes or compiles such information, electronically or otherwise, and sells or offers to

1	creditor to the person called of an extension of credit to pay a delinquent obligation owed by the						
2	person called to the creditor;						
3	(3) telephone calls that the telephone subscriber exempted from the coverage of the "do						
4	not call" list as provided in section 5-61.1-2(a);						
5	(4) any supervised financial institution or parent, subsidiary, or affiliate thereof. As used						
6	in this paragraph, "supervised financial institution" means any commercial bank, trust compar						
7	savings and loan association, credit union, industrial loan company, personal property broke						
8	consumer finance lender, commercial finance lender, or insurer; provided, that the institution						
9	subject to supervision by an official or agency of this state or of the United States;						
10	(5) a person or affiliate of a person whose business is regulated by the public utilities						
11	commission.						
12	5-61.1-5. Civil actions (a) Notwithstanding the provisions of section 561.1-4, any						
13	gerson who has received a telephone solicitation that is prohibited by section 5-61.1-4 may bring						
14	a civil action in any court of competent jurisdiction against a telephonic solicitor to recover of						
15	obtain any one (1) or more of the following remedies:						
16	(1) an order to enjoin a further violation;						
17	(2) a civil penalty of up to five hundred dollars (\$500) for the first violation and up to one						
18	thousand dollars (\$1,000) for a second and each subsequent violation;						
19	(3) court costs, including reasonable attorneys' fees; and						
20	(4) any other relief that the court deems proper.						
21	5-61.1-6. Rules The department may adopt rules and regulations to carry out the						
22	provisions of this chapter. Such rules and regulations may include, but shall not be limited to, all						
23	requests relating to the procedures used by any vendor, provisions governing the availability and						
24	distribution of the listing established under section 5-61.1-2 and notice requirements for						
25	consumers wishing to be included on the listing established under section 5-61.1-2 of this chapter.						
26	SECTION 2. This act shall take effect on January 15, 2004.						
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EXPLANATION

BY THE LEGISLATIVE COUNCIL

OF

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RELATING TO BUSINESSES AND PROFESSIONS – UNSOLICITED TELEPHONE SALES CALLS

This act would establish a "no sales solicitation call" list made available by the department of attorney general in order to protect consumers from unsolicited telephonic sales calls. This act would also provide for penalties for violations by entities doing business in this state.

This act would take effect on January 15, 2004.

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